COUNSELING PROGRAMS

Mental Health Counseling
- More than 2,000 adults and 600 children served in 2007
- Vast majority of clients improve their functioning
- 94% of clients rate our services positively

Family Literacy
- Even Start programs teach English to 600 Hispanic parents and children
- 98% of children reach learning benchmarks within one year
- Our Toyota Family Literacy Program regarded as best of its kind in the nation

Children's Special Initiatives
- 93% of adolescents served did not reoffend
- 94% of youth rate our programs positively
- More than 85% attendance in after-school classes

Supportive Housing
- Served more than 300 homeless persons in 2007
- 94% remain housed for more than a year
- Reduced psychiatric hospital usage by 95%

HOUSING PROGRAMS

Housing and Real Estate Development
- $1.65 million in development completed or in progress
- 24 multi-story historic buildings renovated
- 40,000 sq ft of retail space created
- Expert and experienced consulting services

Property Management
- More than 400 apartments managed in 2007
- Occupancy rate greater than 90%
- More than 1,300 tenants housed in 2007
- Expert and experienced consulting services

Homeownership Services
- More than 500 families served in 2007
- Helped more than 150 families buy their first homes
- Helped 40 families repair homes with grants
- Helped 85 families facing foreclosure keep their homes
SOUTHWEST SOLUTIONS

Changing Lives Creating Community

Southwest Solutions is nationally recognized as a model of holistic community building, as a leading provider of both human services and housing and economic development. We are dedicated to excellence, innovation and efficiency in every aspect of our organization and programs. Because of this practiced commitment, we have been honored with many awards and significant acclaim, including our being named “Best Managed Nonprofit” by Crain's Detroit Business. We invite you to stand with us as we work together to improve the lives of children, youth, families and adults in southwest Detroit.

- Seth Lloyd, Chairperson of the Southwest Solutions’ Board

Annual Report

**INCOME**

- Caprilli Network: 7,354,495
- Southwest Housing Solutions: 3,545,782
- Bridgeway Services: 3,335,712
- State of Michigan: 396,216
- Washtenaw County: 77,182
- Community Mental Health: 1,875,447
- US Department of Housing and Urban Development: 2,105,931
- Department of Education: 335,153
- Federal Block Grant: 406,759
- Department of Human Services: 769,356
- Client Fees and Insurances: 276,642
- City of Detroit: 74,650
- Wayne County Youth Assistance: 153,811
- Mosaic Rebus: Grants and Revenues: 938,335

Total Revenues: 20,303,815

**EXPENSES**

- Salaries and Wages: 7,915,846
- Fringe Benefits: 2,732,773
- Operating Costs: 9,447,338

Total Expenses: 20,095,957

**RESERVES**

- Net Operating Income (Loss): 206,856

Southwest Solutions: Enabling Health Instilling Hope

Southwest Counseling Solutions encompasses a broad range of programs for children, youth, adults and families. All these programs provide services that enable and empower individuals and families to change their lives toward a healthier and more hopeful future. In each of our Centers of Excellence - Mental Health Counseling, Family Literacy, Children’s Special Initiatives, and Supportive Housing - Southwest Counseling Solutions is recognized as an experienced leader, delivering proven and effective results.

COUNSELING

HOUSING

Housing and Real Estate Development: Providing Housing Promoting Homeownership

Southwest Housing Solutions is a leader in the planning, development and management of affordable housing and commercial property in southwest Detroit. Our mission is to revitalize our community through collaborative, innovative and high-quality projects, and by promoting homeownership. We provide housing to low and moderate-income residents, including the homeless and people with disabilities. We also stimulate commercial and cultural development through mixed-use projects.

Mental Health Counseling

Family Literacy

Children’s Special Initiatives

Supportive Housing

Homeownership Services

Property Management Development

Boards of Directors

SOUTHWEST SOLUTIONS

Seth Lloyd, Chairman
Evelyn M. Lewis, Vice-Chairperson
Greg Banks, Immediate Past Chair
William Beahs, Secretary
Dillon Banks, II
Erik Espino
Hector Hernandez
 Eugene W. K. Kusui
 Armando Ojeda
 David M. Shae
 Edward Weck
 Delina Weble
 Linda Reed

SOUTHWEST COUNSELING SOLUTIONS

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David M. Shae, Vice-Chairperson
Jesse Banks, Secretary
Dillon Banks, Secretary
Robert D. Oden
Robert Fratila
Catherine M. Bookman
Stephanie Miller
Mariana Navarro
Jesica Pfeifer
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Kathryn Beirman
Juanita Hernandez
Patricia Hubbell
Vanessa Johnson
Eugene W. K. Kusui

EXECUTIVE STAFF

John Van Camp, President
Leona Hair-Petroc, Executive Director of Administrative Services Organization
Bob O’Brien, Vice President for Development
Joseph Tarnai, Executive Director of Southwest Counseling Solutions
Trevor Thompson, Executive Director of Southwest Housing Solutions

Southwest Solutions